

August 2008

## FENSA's 9000 plus vetted installers continue to increase despite downturn in economy

FENSA announces that it has over 9000 plus registered businesses, which together make up 92% of installations undertaken in England and Wales.

Set up in April 2002 by industry bodies led by the GGF, and with Government encouragement as a Competent Persons Scheme for the installation of replacement windows and doors, the number of companies registering with FENSA is increasing, despite the slower growth in the economy.

Companies registered with FENSA vary from the smaller family based companies, through to all the large national companies who benefit from FENSA's friendly team of experienced staff, independent but local inspectors, and the knowledge and technical expertise provided by the key industry bodies who comprise the FENSA Board. Many councils, affordable housing social landlords, housing associations and large private property owners recognise the value of registering with FENSA, the brand name that is trusted and demanded by consumers and local authorities. While some companies specialise in glass and glazing, others undertake glazing work adjacent to their building-related and home improvement projects.

As Jon Vanstone, Director of Registered Businesses, FENSA, commented 'Whether you are a small sole trader or a larger business looking to take the self certification route, being FENSA registered helps your business to position and align itself with the industry scheme that is trusted and demanded by homeowners and local authorities alike.'

FENSA is running a FREE competition to invite FENSA installers' customers; Homeowners, to nominate their FENSA Installation for a chance to win £1000. The prize for the FENSA Installer is a 'FENSA Installation of the Year 2008' glass trophy. FENSA will also offer a level of local PR support to the installer winner, to ensure that local media and trade press are aware of your success.

For further information on FENSA or how to be nominated for the FENSA Installation of the Year 2008, please go to [www.fensa.org.uk](http://www.fensa.org.uk). - ends -



Jon Vanstone  
Director of Registered  
Businesses, FENSA

**For further information contact:** Sheit Lan Man, Marketing, FENSA Tel: 020 7645 3715

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FENSA - The industry standard for replacement windows and doors - trusted by consumers and local authorities

- Over 9000 Registered Businesses
- Over 6 million homeowner certificates sent
- Over 24% of households in England and Wales have used a FENSA registered installer

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### Further Information:

#### FENSA

- FENSA stands for the Fenestration Self-Assessment Scheme. It has been set up by the Glass and Glazing Federation (GGF) and other industry bodies as a Competent Persons Scheme for the installation of replacement windows and doors.
- FENSA is the widely trusted, Government-authorized scheme which enables companies that install replacement windows and doors to self-certify compliance under the Building Regulations.
- FENSA Registered Businesses undertake over 90% of installations within England and Wales.
- FENSA has over 9000 Registered Businesses.
- FENSA has sent over 6 million homeowner certificates
- Over 24% of households in England and Wales have used a FENSA registered installer.
- FENSA Registered Businesses need to meet certain eligibility criteria which include:
  - Making a commitment to comply with all laws statutory regulations and Building Regulations in force.
  - Providing the consumer with a warranty or guarantee conforming to the requirements laid down by FENSA from time to time and covering the cost of completing rectification work in respect of defect
  - "Offering" an independent insurance policy conforming to requirements laid down from time to time by FENSA to customers to cover their guarantee should they for whatever reason cease to trade. In addition where deposits are taken it is a compulsory requirement that indemnity insurance is put in place at the time that the deposit is taken from the consumer.
  - Making a commitment to comply with statutory health and safety, and waste disposal, requirements.
  - Maintaining adequate employer's liability and public liability insurance

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