

August 2008

## FENSA's 9000 plus vetted installers offers real choice to homeowners looking to improve their homes

With the downturn in the economy and the housing market less fluid, homeowners are being more creative and open to ideas on how to add value to a property. For those who can afford a little more than interior decorating, replacing the windows and doors on a property will give a home a new lease of life by enhancing its appearance, energy efficiency and comfort.

When homeowners replace the windows and doors in a home, they must comply with current thermal performance standards and ensure that they obtain a building regulation certificate of compliance from a scheme like FENSA or from Local Authority Building Control. The FENSA building regulations certificate can be incorporated into HIPs to add to its value and assist the selling process.

FENSA is the industry scheme that was set up, and is backed up by industry bodies with Government encouragement as a Competent Persons Scheme for the installation of replacement windows and doors. Homeowners looking to avoid rogue traders when hiring a reputable window installer have a real choice of finding a good range of FENSA installers in their local areas.

As Jon Vanstone, Director of Registered Businesses, FENSA, commented 'Whether homeowners want to hire a small family based company, or any of the large national home improvement companies that are with the FENSA scheme, you will find a good range of registered installers in your local area who make up FENSA's 9000 plus installers countrywide.'

FENSA registered businesses are vetted and must meet certain eligibility criteria, which are all designed to protect homeowners. These criteria include making a commitment to comply with all laws statutory regulations and Building Regulations in force, providing the consumer with a warranty or guarantee and offering an independent insurance policy to cover their guarantee should they for whatever reason cease to trade. In addition, FENSA registered businesses are continually assessed by an independent inspection body to ensure that standards are met and maintained. FENSA carries out the research so that homeowners do not have to.

FENSA is running a FREE competition to invite homeowners to nominate their FENSA Installation for a chance to win £1000.

For further information on how to win £1000 and to locate your nearest FENSA registered business, go to [www.fensa.org.uk](http://www.fensa.org.uk). - ends -



Jon Vanstone  
Director of Registered  
Businesses, FENSA

**For further information contact:** Sheit Lan Man, Marketing, FENSA Tel: 020 7645 3715

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FENSA - The industry standard for replacement windows and doors - trusted by consumers and local authorities

- Over 9000 Registered Businesses
- Over 6 million homeowner certificates sent
- Over 24% of households in England and Wales have used a FENSA registered installer

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### Further Information:

#### FENSA

- FENSA stands for the Fenestration Self-Assessment Scheme. It has been set up by the Glass and Glazing Federation (GGF) and other industry bodies as a Competent Persons Scheme for the installation of replacement windows and doors.
- FENSA is the widely trusted, Government-authorized scheme which enables companies that install replacement windows and doors to self certify compliance under the Building Regulations.
- FENSA Registered Businesses undertake over 90% of installations within England and Wales.
- FENSA has over 9000 Registered Businesses.
- FENSA has sent over 6 million homeowner certificates
- Over 24% of households in England and Wales have used a FENSA registered installer.
- FENSA Registered Businesses need to meet certain eligibility criteria which include:
  - Making a commitment to comply with all laws statutory regulations and Building Regulations in force.
  - Providing the consumer with a warranty or guarantee conforming to the requirements laid down by FENSA from time to time and covering the cost of completing rectification work in respect of defect
  - "Offering" an independent insurance policy conforming to requirements laid down from time to time by FENSA to customers to cover their guarantee should they for whatever reason cease to trade. In addition where deposits are taken it is a compulsory requirement that indemnity insurance is put in place at the time that the deposit is taken from the consumer.
  - Making a commitment to comply with statutory health and safety, and waste disposal, requirements.
  - Maintaining adequate employer's liability and public liability insurance

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